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### **Directors' report**

### For the year ended 28 February 2019

The directors present their report together with the financial report of Australian Wildlife Conservancy (the Company or AWC) for the financial year ended 28 February 2019 and the independent audit report on the above reports.

### 1. Directors

The directors of the Company at any time during or since the end of the financial year are:

| Name  | Age | Experience, qualifications and other directorships   |
|---|-----|--|
| Mr Graeme Morgan<br>Chairperson<br>Non-Executive Director | 69  | Director since 2003. With a background in finance, Graeme was co-founder and Managing Director of Sealcorp Holdings Ltd (Asgard) until it's sale to St George Bank. He is a director of several private companies and the founder of Wind Over Water, a family Foundation supporting conservation, medical research, the arts and social programmes. His objective is to continue the development of AWC as a leading contributor to the effective conservation of Australia's fauna and habitats and to reversing the decline of our threatened species. Graeme is a member of the Board Executive, Remuneration and Audit Committees and a Fellow of the Australian Institute of Company Directors.  |
| Mr Ross Ledger<br>Non-Executive Director                  | 81  | Director since 1995. Ross Ledger is a Chartered Accountant in Practice. He is a Fellow of the Australian Institute of Company Directors, a director of Perron Group Ltd and a number of private companies. He has had over fifty years experience in accounting and business and was a partner of Hendry Rae and Court for 25 years. Ross is a trustee of the Australian Wildlife Conservancy Fund, the Stan Perron Charitable Trust and Spinifex Trust.   |
| Professor Timothy Flannery<br>Non-Executive Director      | 63  | 2007 Australian of the Year, Professor Tim Flannery has been a director since 1999. He is one of the world's leading environmental thinkers and writers. Tim is a founding member of the Wentworth Group of Concerned Scientists, was Chairman of the Copenhagen Climate Council from 2007-2010 and is on the Board of the Sustainability Advisory Board of Tata Power. From 1999 to 2006, he was director of the South Australian Museum, and is now professor with MISI at Melbourne University. He is one of Australia's leading biodiversity scientists and a recognised authority on climate change. Tim was Chief Commissioner for Australia's climate commission from 2011-2013 and has since been Chief Councillor at the Climate Council of Australia. Tim resigned as a Director of AWC in May 2019. |
| Mrs Lea Ferris<br>Non-Executive Director                  | 68  | Director since 2005. Lea Ferris is a sculptor, with an urban planning background. She also teaches yoga. Lea is a director of Riverside Holdings Pty. Ltd. and of a family foundation. She has a range of skills relevant to the development of AWC's business and community networks.   |
| Mr Ross Grant<br>Non-Executive Director                   | 71  | Director since 2005. Ross Grant is Chairman of Grant Samuel Group Pty Limited, an independent investment banking firm which he established in 1988. Ross was previously an executive director of Macquarie Bank Limited having joined Hill Samuel Australia Limited (the predecessor of Macquarie Bank Limited) in 1975. Ross holds degrees in Mathematics (B.Sc (Hons) — Otago University), Economics (M.Com — Canterbury University) and Business Administration (MBA — University of NSW). Ross is a director of The Centre for Independent Studies and NSW Waratahs Limited.   |



| Mr Andrew Clifford<br>Non-Executive Director                 | 52 | Director since 2010. Andrew Clifford, BCom (Hons) (UNSW), is a co-<br>founder, director and Chief Investment Officer and Managing Director of<br>Platinum Asset Management. Prior to Platinum Asset Management,<br>Andrew was a Vice President at Bankers Trust Australia Limited.  |
|--|----|---|
| Mrs Michelle Belgiorno –<br>Nettis<br>Non-Executive Director | 60 | Director since 2013. Michelle Belgiorno - Nettis is an exhibiting artist, a director of several private companies, as well as a Trustee of the Sir William Dobell Art Foundation. She possesses a Bachelor of Arts (Honours), a Master of Commerce and a BA in Fine Arts. Michelle has extensive experience in the philanthropic sector in Australia, particularly in arts and education, and has a background in corporate communications. She has had a lifelong love of our native wildlife and is passionate about preserving it for future generations.  |
| Mrs Kristy Hinze-Clark<br>Non-Executive Director             | 39 | Director since 2013. Kristy has had a long and distinguished career as a model and in the fashion industry both in Australia and internationally. She is also a businesswoman, collaborating with brands such as Sportscraft on a range of products. Kristy is a passionate conservationist. She has been an AWC patron and ambassador for several years. Kristy resigned as a director of AWC in July 2018.  |
| Mrs Sophie Chamberlain<br>Non-Executive Director             | 50 | Director since 2014. Sophie Chamberlain has a BA(Hons) in Modern Languages and Information Systems from UWE in the UK and worked in the IT industry in both the UK and Australia. She is one of the founders of Impact100 WA, a collective giving group with over one hundred members making high impact grants to local not-for-profits. Sophie is also a director of Spinifex Trust, a foundation which supports conservation, the arts and youth programs.   |
| Mr Mark Robertson OAM<br>Non-Executive Director              | 63 | Director since 2014. Mark Robertson OAM runs a family business incorporating property and hospitality interests. Mark is both director and Deputy Chair of HOSTPLUS and an Advisory Board Member of global institutional investment manager, IFM Investors. Mark is a fellow of the Australian Institute of Company Directors and the Australian Institute of Managers and Leaders. Mark resigned as a Director of AWC in March 2019.   |
| Mr Malcolm McCusker AC,<br>CVO, QC<br>Non-Executive Director | 80 | Director since 2015. Malcolm McCusker AC, CVO, QC has practised law since 1961 and as Queens Counsel since 1982. He was Chairman of Legal Aid Commission of WA 1983-2011; Special Inspector investigating Rothwells Bank collapse, 1989-90; Inaugural Chairman Advisory Board of the Constitutional Centre of WA since 1997; Inaugural Parliamentary Inspector, Corruption and Crime Commission (2004 -2009); Awarded AO and WA Citizen of the Year (Professions) 2005; WA Citizen of the Year (Community Service) and Western Australia's Australian of the Year (2010); Governor of WA (2011 – 2014); awarded AC in 2012; and Chairman of the McCusker Charitable Foundation. Malcolm has a strong belief in the need to conserve Australian native wildlife, and to eradicate feral predators. |
| Mr Atticus Fleming<br>Executive Director                     | 49 | Director since 2015. Atticus Fleming is the inaugural Chief Executive of AWC. He previously worked as a policy advisor to a Federal Minister for the Environment; as a constitutional lawyer with the Federal Attorney-General's Department; and as a corporate lawyer with Mallesons Stephen Jaques in Sydney.  Atticus was one of four WA finalists in the 2014 Australian of the Year awards; in 2017 was named by Australian Geographic as one of 30 people   |





who have had the greatest influence on conservation of Australia's wildlife over the last 30 years; and in 2018 received an honorary doctorate from the University of Canberra. Atticus resigned as a Director of AWC in July 2018.

Mr Dennis Richardson Non-Executive Director 71 Director since 2018. Dennis enjoyed a 48-year career in the Australian Public Service, including as Secretary of the Department of Defence, Secretary of the Department of Foreign Affairs and Trade, Director General of ASIO, Chief of Staff to the Prime Minister and Ambassador to the United States. He currently serves on a number of boards, including those of Linfox, the National Capital Authority and his beloved Canberra Raiders. Dennis is also Patron of the RSPCA in the ACT.

Mr John Zichy-Woinarski

Director since 2019, Professor John Zichy-Woinarski is a conservation biologist, involved in research, management and policy. John has authored and edited six books, and more than 250 scientific papers and book chapters. His work was recognised with the Eureka Prize for biodiversity research (2001), the Serventy Medal for life-time contribution to Australian ornithology (2001), the Northern Territory Chief Minister's Award for Research and Innovation (2008), the Australian Natural History Medallion (2011), and the Society for Conservation Biology Distinguished Service Award (2013). From 2003 to 2012, he was a member of the Threatened Species Scientific Committee. He is currently employed as a Professor in Research Institute for Environment and Livelihoods, Charles Darwin University and is a Deputy Director of the Threatened Species Recovery Hub of the National Environmental Science Program.

### 2. Company Secretary

Mr André C van Boheemen, BCom, CA was appointed to the position of Company Secretary in March 2010. André holds a Bachelor of Commerce from Curtin University (Accounting and Taxation) and is qualified as a Chartered Accountant. Andre's 20 years of professional experience spans accounting, taxation and other finance positions in public practice, commerce and the not for profit sector including senior finance roles at Microsoft and the BBC (UK).

### 3. Directors' meetings

The number of directors' meetings and number of meetings attended by each of the directors of the Company during the financial year are:

| Director               | Board meetings       |                  |  |
|------------------------|----------------------|------------------|--|
|                        | Meetings<br>attended | Meetings<br>held |  |
| Mr G Morgan            | 4                    | 4                |  |
| Mr R Ledger            | 3                    | 4                |  |
| Prof T Flannery        | 2                    | 4                |  |
| Mrs L Ferris           | 3                    | 4                |  |
| Mr R Grant             | 4                    | 4                |  |
| Mr A Clifford          | 3                    | 4                |  |
| Mrs M Belgiorno-Nettis | 4                    | 4                |  |
| Mrs K Hinze-Clark      | 0                    | 1                |  |
| Mrs S Chamberlain      | 3                    | 4                |  |
| Mr M Robertson         | 4                    | 4                |  |
| Mr M McCusker          | 4                    | 4                |  |
| Mr A Fleming           | 1                    | 1                |  |
| Mr D Richardson        | 1                    | 4                |  |



### 4. Principal activities

The principal activities of the Company during the course of the financial year were directed toward the conservation of Australia's wildlife, particularly threatened species and ecosystems. These activities included:

- the establishment of wildlife sanctuaries including through the acquisition of land and the development of partnerships with other landholders;
- the implementation of on-ground conservation programs including translocations of threatened wildlife, feral animal control, weed control and fire management;
- the conduct of scientific research addressing the key threats to Australia's wildlife; and
- the carrying out of public education and visitor programs designed to enhance awareness of conservation issues

There were no significant changes in the nature of the activities of the Company during the period.

### Operating and financial review Overview of the company

The overall operating surplus for the year was \$869,793 (2018: \$7,142,309). The surplus was used to improve infrastructure for new and existing projects and to strengthen working capital to provide for anticipated expenditure in 2019-20 and beyond. The surplus represents a decrease of \$6,272,516 compared to 2017-18 and reflects a year where income from donations and grants decreased while we increased our commitment of expenditure for on-ground programs.

Our continued, disciplined approach to controlling expenditure and ensuring it is overwhelmingly focused on field operations while keeping administrative and fundraising costs at a minimum, contributed to maintaining a surplus.

The Company's operations during the year enabled the organisation to successfully carry out its principal activities. As a charitable organisation, AWC development programs have raised sufficient funds for the execution of these activities.

#### **Review of principal activities**

Key outcomes from AWC's operations in 2018-19 included:

- As at 28 February 2019, AWC owned and/or managed for conservation 28 properties covering 4.63 million hectares (11.44 million acres).
- Substantial on-ground programs were delivered at AWC sanctuaries around Australia. For example:
  - From our base at Mornington, AWC implemented fire management (EcoFire) across more than 3 million hectares of the Kimberley in collaboration with a range of other landholders. Together with extensive fire management across AWC's other properties, especially in northern Australia, AWC delivered the largest fire management program of any non-government organisation in Australia.
  - AWC continues to manage more fox and cat-free land on mainland Australia than any other organisation.
  - AWC implements one of the nation's largest threatened mammal translocation/reintroduction programs across our sanctuaries including Scotia, Karakamia, Yookamurra, Faure Island, Paruna and Mt Gibson. In total, AWC has conducted more than 100 mammal translocations.
  - A range of other programs were carried out across AWC sanctuaries including weed control and the establishment and maintenance of sanctuary infrastructure.
- A range of strategic research programs were carried out by AWC. These research programs, involving collaboration with a range of partners, address key issues affecting biodiversity in Australia including:
  - The ecological role of small mammals.
  - The decline of small mammals in northern Australia.
  - The impact of feral cats and the relationship between foxes and cats.
  - The effect of different fire regimes.
  - The impact of grazing.
  - The ecology of threatened species including Sharman's Rock-wallaby, the Numbat, the Bilby and the Purple-crowned Fairy-wren.





 Environmental education and visitor programs were carried out at several sanctuaries including Mornington, Karakamia, Paruna, Yookamurra (which hosted a series of school visits), Charnley River-Artesian Range and Bowra.

### Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the Company that occurred during the financial year under review.

#### 6. Dividends

The constitution of the Company does not permit the payment of dividends.

### 7. Events subsequent to reporting date

There has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in future financial years.

### 8. Likely developments

The Company will continue to pursue its principal activities identified above.

In the opinion of the directors, further information about likely developments in the operations of the Company and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Company.

### 9. Environmental regulation

The Company's operations are subject to significant environmental regulation under both Commonwealth and State legislation. Based upon the results of inquiries made, the directors are not aware of any significant breaches during the period covered by this report.

### 10. Indemnification and insurance of officers and auditors Indemnification

Since the end of the previous financial year, the Company has not indemnified or made a relevant agreement for indemnifying against a liability any person who is or has been an officer or auditor of the Company.

### **Insurance Premiums**

The directors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of the directors' and officers' liability and legal expenses' insurance contracts, as such disclosure is prohibited under the terms of the contract.

### 11. Lead auditor's independence declaration

The Lead auditor's independence declaration is set out on page 8 and forms part of the directors' report for financial year ended 28 February 2019.

This report is made with a resolution of the directors:

Graeme Morgan

ll

Director

Ross Ledger Director

RE. Zucu

Dated at Perth this 10<sup>th</sup> day of July 2019.



# **Australian Wildlife Conservancy Lead auditor's independence declaration**



# Auditor's Independence Declaration under subdivision 60-C section 60-40 of Australian Charities and Not-for-profits Commission Act 2012

### To: the directors of Australian Wildlife Conservancy

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 28 February 2019 there have been:

- no contraventions of the auditor independence requirements as set out in the Australian Charities and Not-for-profits Commission Act 2012 in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

KPM6

KPMG

Matthew Beevers

Partner

Perth

10 July 2019



# Australian Wildlife Conservancy Statement of profit or loss and other comprehensive income

For the year ended 28 February 2019

| \$   \$   \$   \$   \$   \$   \$   \$   \$   \$  |   | Note | 2019       | 2018       |
|--|---|------|------------|------------|
| Donations and grants   |   |      | \$         | \$         |
| Sanctuary income   | REVENUE   |      |            |            |
| Total revenue   5,060,881   4,583,063   Total revenue   5   22,673,687   25,348,194   Total revenue   5   22,673,687   25,348,194   Total revenue   5   22,673,687   25,348,194   Total conservation and development expenses   1,789,020   1,390,517   1,506,560   1,268,685   Total administration and development expenses   1,506,560   1,268,685   Total administration and development expenses   3,295,580   2,659,202   Total administration and development expenses   1,506,560   1,268,685   Total administration and development expenses   1,328,179   1,282,296   Total administration and development expenses   1,328,179   1,282,296   Total conservation programs (sanctuary management)   2,479,936   2,317,082   2,3   | Donations and grants                                |      | 13,795,649 | 16,686,613 |
| EXPENDITURE   Administration and development   Administration and development   Administration expenses   1,789,020   1,390,517   1,268,685   1,506,560   1,268,685   1,506,560   1,268,685   1,506,560   1,268,685   1,506,560   1,268,685   1,506,560   1,268,685   1,506,560   1,268,685   1,328,179   1,282,296   1,282,137,906   1,328,179   1,282,296   1,282,137,906   1,328,179   1,282,296   1,282,137,906    | Sanctuary income                                    |      | 3,817,157  | 4,078,518  |
| EXPENDITURE  Administration and development  Administration expenses Development (fundraising) expenses Total administration and development expenses Total administration and development expenses  Conservation programs  Conservation programs (sanctuary management) Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi) Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara) Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  8 1,220,361 2,176,189 Financial income  8 1,220,361 2,176,189 Financial expenses  8 (28,476) (38,283) Net finance income  | Other revenue                                       |      | 5,060,881  | 4,583,063  |
| Administration and development Administration expenses Development (fundraising) expenses Total administration and development expenses Total administration and development expenses  Conservation programs Conservation programs Conservation programs (sanctuary management) Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna) Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi) Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara) Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra) Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  Results from operating activities  1,789,020 1,390,517 1,506,560 1,268,685 1,282,479 1,282,296 2,479,936 2,317,082 2,479,936 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,4 | Total revenue                                       | 5    | 22,673,687 | 25,348,194 |
| Administration and development Administration expenses Development (fundraising) expenses Total administration and development expenses Total administration and development expenses  Conservation programs Conservation programs Conservation programs (sanctuary management) Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna) Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi) Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara) Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra) Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  Results from operating activities  1,789,020 1,390,517 1,506,560 1,268,685 1,282,479 1,282,296 2,479,936 2,317,082 2,479,936 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,317,082 2,4 |   |      |            |            |
| Administration expenses Development (fundraising) expenses Total administration and development expenses  Conservation programs Conservation programs (sanctuary management) Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna) Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi) Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara) Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra) Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  Results from operating activities  1,789,020 1,268,685 1,282,659,202  1,328,179 1,282,296 2,479,936 2,317,082 2,479,936 2,317,082 5,158,460 4,537,689 5,158,400 4,537,689 5,158,400 4,537,689 5,158,400 4,537,689 5,158,400 4,537,689 5,158,400 4,537,689 5,158,400 4,537,689 5,158,400 4,537,689 5,158,400 4,537,6 |   |      |            |            |
| Development (fundraising) expenses Total administration and development expenses  Conservation programs Conservation programs Conservation programs (sanctuary management)  Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  8 1,220,361 2,176,189 Financial expenses  8 (28,476) (38,283)  Net finance income  | ·   |      |            |            |
| Conservation programs Conservation programs Conservation programs (sanctuary management)  • Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  • Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  • Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  • Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  8 1,220,361 2,176,189 Financial expenses  Net finance income  3,295,580 2,659,202  1,328,179 1,282,296  1,282,179 2,317,082  2,479,936 2,317,082  2,479,936 2,317,082  2,479,936 2,317,082  6,001,402 5,642,071  4,732,222 3,905,451  19,700,199 17,684,589  19,700,199 17,684,589   | ·   |      |            |            |
| Conservation programs Conservation assessment and policy Conservation programs (sanctuary management)  • Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  • Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  • Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  • Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  (322,092) 5,004,403  Financial income  8 1,220,361 2,176,189 Financial expenses  8 (28,476) (38,283)  Net finance income  |   |      |            |            |
| Conservation assessment and policy Conservation programs (sanctuary management)  Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  (322,092) 5,004,403  Financial income Financial expenses  8 (28,476) (38,283)  Net finance income   | Total administration and development expenses       |      | 3,295,580  | 2,659,202  |
| Conservation assessment and policy Conservation programs (sanctuary management)  Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  (322,092) 5,004,403  Financial income Financial expenses  8 (28,476) (38,283)  Net finance income   | Concernation programs                               |      |            |            |
| Conservation programs (sanctuary management)  Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)  Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income Financial expenses  Net finance income  12,479,936 2,317,082 2,479,936 2,317,082 2,479,936 2,518,460 4,537,689 6,001,402 5,642,071 4,732,222 3,905,451 19,700,199 17,684,589 22,995,779 20,343,791 22,995,779 20,343,791 38,283) 1,191,885 2,137,906  |   |      | 1 220 170  | 1 202 206  |
| <ul> <li>Southwest region (Faure Island, Karakamia, Mt Gibson, Paruna)</li> <li>Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)</li> <li>Queensland &amp; Northern Territory (Brooklyn, Curramore, Mt Zero &amp; Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina &amp; Seven Emu, Wongalara)</li> <li>Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)</li> <li>Total conservation program expenses</li> <li>Total operating expenditure</li> <li>Results from operating activities</li> <li>(322,092)</li> <li>5,004,403</li> <li>Tenancial income</li> <li>1,220,361</li> <li>2,176,189</li> <li>3,217,082</li> <li>2,317,082</li> <li>2,317,082</li> <li>2,317,082</li> <li>2,317,082</li> <li>2,176,189</li> <li>3,158,460</li> <li>4,537,689</li> <li>4,537,689</li> <li>5,158,460</li> <li>4,537,689</li> <li>5,158,460</li> <li>4,537,689</li> <li>5,001,402</li> <li>5,642,071</li> <li>4,732,222</li> <li>3,905,451</li> <li>19,700,199</li> <li>17,684,589</li> <li>22,995,779</li> <li>20,343,791</li> <li>22,995,779</li> <li>20,343,791</li> <li>3,20,361</li> <li>2,176,189</li> <li>3,191,885</li> <li>2,137,906</li> </ul>   | ·   |      | 1,320,179  | 1,202,290  |
| Paruna)  Kimberley (Charnley River-Artesian Range, Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  Financial expenses  Net finance income  Total operating expenditure  River Artesian Range, 5,158,460 4,537,689  5,158,460 4,537,689  5,158,460 4,537,689  5,158,460 4,537,689  6,001,402 5,642,071  4,732,222 3,905,451  19,700,199 17,684,589  |   |      | 2 470 026  | 2 217 022  |
| Dambimangari, Marion Downs, Mornington, Tableland, Yampi)  • Queensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  • Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  8 1,220,361 2,176,189 Financial expenses  Net finance income  1,191,885 2,137,906   |   |      | 2,473,330  | 2,317,062  |
| Yampi)  Oueensland & Northern Territory (Brooklyn, Curramore, Mt Zero & Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina & Seven Emu, Wongalara)  Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  Total operating expenditure  Results from operating activities  Financial income  8 1,220,361 2,176,189  Financial expenses  Net finance income  8 1,220,361 (38,283)  1,191,885 2,137,906   | •             |      | 5,158,460  | 4,537,689  |
| <ul> <li>Queensland &amp; Northern Territory (Brooklyn, Curramore, Mt Zero &amp; Taravale, Newhaven, Piccaninny Plains, Bowra, Pungalina &amp; Seven Emu, Wongalara)</li> <li>Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)</li> <li>Total conservation program expenses</li> <li>Total operating expenditure</li> <li>Results from operating activities</li> <li>Financial income</li> <li>Financial expenses</li> <li>Net finance income</li> <li>(38,283)</li> <li>1,191,885</li> <li>2,137,906</li> </ul>   |   |      |            |            |
| Pungalina & Seven Emu, Wongalara)  • Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)  Total conservation program expenses  19,700,199 17,684,589  Total operating expenditure  22,995,779 20,343,791  Results from operating activities  (322,092) 5,004,403  Financial income  8 1,220,361 2,176,189  Financial expenses  8 (28,476) (38,283)  Net finance income  1,191,885 2,137,906   |   |      | 6,001,402  | 5,642,071  |
| <ul> <li>Southeast region (Buckaringa, Dakalanta, Kalamurina, Mallee Cliffs, The Pilliga, Scotia, Yookamurra)</li> <li>Total conservation program expenses</li> <li>Total operating expenditure</li> <li>Results from operating activities</li> <li>Financial income</li> <li>Financial expenses</li> <li>Net finance income</li> </ul> <ul> <li>4,732,222</li> <li>3,905,451</li> <li>19,700,199</li> <li>17,684,589</li> <li>22,995,779</li> <li>20,343,791</li> <li>(322,092)</li> <li>5,004,403</li> <li>(322,092)</li> <li>5,004,403</li> <li>(28,476)</li> <li>(38,283)</li> <li>1,191,885</li> <li>2,137,906</li> </ul>   |   |      |            |            |
| Mallee Cliffs, The Pilliga, Scotia, Yookamurra)       19,700,199       17,684,589         Total conservation program expenses       22,995,779       20,343,791         Results from operating activities       (322,092)       5,004,403         Financial income       8       1,220,361       2,176,189         Financial expenses       8       (28,476)       (38,283)         Net finance income       1,191,885       2,137,906   |   |      |            |            |
| Total conservation program expenses       19,700,199       17,684,589         Total operating expenditure       22,995,779       20,343,791         Results from operating activities       (322,092)       5,004,403         Financial income       8       1,220,361       2,176,189         Financial expenses       8       (28,476)       (38,283)         Net finance income       1,191,885       2,137,906   |   |      | 4,732,222  | 3,905,451  |
| Total operating expenditure         22,995,779         20,343,791           Results from operating activities         (322,092)         5,004,403           Financial income         8         1,220,361         2,176,189           Financial expenses         8         (28,476)         (38,283)           Net finance income         1,191,885         2,137,906   |   |      |            |            |
| Results from operating activities         (322,092)         5,004,403           Financial income         8         1,220,361         2,176,189           Financial expenses         8         (28,476)         (38,283)           Net finance income         1,191,885         2,137,906   | Total conservation program expenses                 |      | 19,700,199 | 17,684,589 |
| Results from operating activities         (322,092)         5,004,403           Financial income         8         1,220,361         2,176,189           Financial expenses         8         (28,476)         (38,283)           Net finance income         1,191,885         2,137,906   | Total operating expenditure                         |      | 22.995.779 | 20.343.791 |
| Financial income 8 1,220,361 2,176,189 Financial expenses 8 (28,476) (38,283) Net finance income 1,191,885 2,137,906   | Section 2   |      | ,_,_,      |            |
| Financial expenses         8         (28,476)         (38,283)           Net finance income         1,191,885         2,137,906  | Results from operating activities                   |      | (322,092)  | 5,004,403  |
| Financial expenses         8         (28,476)         (38,283)           Net finance income         1,191,885         2,137,906  | Financial income                                    | 0    | 1 220 261  | 2.476.400  |
| Net finance income 1,191,885 2,137,906   |   | _    |            |            |
|  | •   | ŏ    |            |            |
| Surplus for the period / Total comprehensive income 869,793 7,142,309  | NET TINANCE INCOME                                  |      | 1,191,885  | 2,137,906  |
|  | Surplus for the period / Total comprehensive income |      | 869,793    | 7,142,309  |

This statement of profit or loss and other comprehensive income is to be read in conjunction with the notes accompanying the financial statements.



# **Australian Wildlife Conservancy Statements of changes in equity**

For the year ended 28 February 2019

|   | Retained<br>earnings | Total equity |
|---|----------------------|--------------|
| 2019                                      |                      |              |
| Balance at 1 March 2018                   | 96,770,861           | 96,770,861   |
| Total comprehensive income for the period |                      |              |
| Surplus for the period                    | 869,793              | 869,793      |
| Total comprehensive income for the period | 869,793              | 869,793      |
| Balance at 28 February 2019               | 97,640,654           | 97,640,654   |
|   |                      |              |
| 2018                                      |                      |              |
| Balance at 1 March 2017                   | 89,628,552           | 89,628,552   |
| Total comprehensive income for the period |                      |              |
| Surplus for the period                    | 7,142,309            | 7,142,309    |
| Total comprehensive income for the period | 7,142,309            | 7,142,309    |
| Balance at 28 February 2018               | 96,770,861           | 96,770,861   |

This statement of changes in equity is to be read in conjunction with the notes accompanying the financial statements.



### Australian Wildlife Conservancy Statement of financial position As at 28 February 2019

| Note                             | 2019        | 2018       |
|----------------------------------|-------------|------------|
|                                  | \$          | \$         |
| ASSETS                           |             |            |
| Current assets                   |             |            |
| Cash and cash equivalents 9      | 9,542,306   | 8,820,402  |
| Other financial assets 10        | 17,589,362  | 20,729,484 |
| Trade and other receivables 11   | 2,242,689   | 1,556,495  |
| Total current assets             | 29,374,357  | 31,106,381 |
| Non-current assets               |             |            |
| Other investments 12             | 10,095,204  | 9,662,216  |
| Property, plant and equipment 13 | 60,969,795  | 58,867,990 |
| Total non-current assets         | 71,064,999  | 68,530,206 |
| TOTAL ASSETS                     | 100,439,356 | 99,636,587 |
| LIABILITIES                      |             |            |
| Current liabilities              |             |            |
| Trade and other payables 14      | 1,317,937   | 1,482,065  |
| Employee benefits 15             | 1,003,491   | 925,591    |
| Total current liabilities        | 2,321,428   | 2,407,656  |
| Non-current liabilities          |             |            |
| Employee benefits 15             | 477,274     | 458,070    |
| Total non-current liabilities    | 477,274     | 458,070    |
| TOTAL LIABILITIES                | 2,798,702   | 2,865,726  |
|                                  |             |            |
| NET ASSETS                       | 97,640,654  | 96,770,861 |
| EQUITY                           |             |            |
| Retained earnings 16             | 97,640,654  | 96,770,861 |
| TOTAL EQUITY                     | 97,640,654  | 96,770,861 |

This statement of financial position is to be read in conjunction with the notes accompanying the financial statements.



# **Australian Wildlife Conservancy Statement of cash flows**

For the year ended 28 February 2019

| Note   | 2019         | 2018         |
|--|--------------|--------------|
|  | \$           | \$           |
| Cash flows from operating activities                   |              |              |
| Cash receipts from customers                           | 9,032,760    | 8,890,166    |
| Cash receipts from donations and grants                | 13,881,235   | 16,136,613   |
| Cash paid to suppliers and employees                   | (21,686,560) | (17,612,840) |
| Cash generated from operations                         | 1,227,435    | 7,413,939    |
| Interest and bank fees paid                            | (28,476)     | (38,283)     |
| Net cash from operating activities 17                  | 1,198,959    | 7,375,656    |
|  |              |              |
| Cash flows from investing activities                   |              |              |
| Proceeds from sale of property, plant and equipment    | 290,202      | 89,620       |
| Proceeds from sale of other investments                | -            | 4,000,000    |
| (Investment) / Disinvestment in other financial assets | 3,140,122    | (5,050,464)  |
| Interest received                                      | 748,423      | 772,841      |
| Acquisition of property, plant and equipment           | (4,687,219)  | (6,821,685)  |
| Franking credits received                              | 31,416       |              |
| Net cash used in investing activities                  | (477,055)    | (7,009,688)  |
|  |              |              |
|  |              |              |
| Net increase / (decrease) in cash and cash equivalents | 721,904      | 365,968      |
| Cash and cash equivalents at start of period           | 8,820,402    | 8,454,434    |
| Cash and cash equivalents at 28 February 9             | 9,542,306    | 8,820,402    |

 $This \ statement \ of \ cash \ flows \ is \ to \ be \ read \ in \ conjunction \ with \ the \ notes \ accompanying \ the \ financial \ statements.$ 



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### 1. Reporting entity

Australian Wildlife Conservancy (the 'Company') is a not for profit entity under the Australian Charities and Not-for-profit Commission Act 2012 and is a company limited by guarantee and domiciled in Australia. The registered office is at Suite 5, 280 Hay Street, Subiaco, Western Australia. These financial statements of the Company are as at, and for the year ending 28 February 2019.

The Company's primary purpose is the conservation of Australia's wildlife, particularly threatened species and ecosystems.

### 2. Basis of preparation

### (a) Statement of compliance

In the opinion of the Directors, the Company is not publicly accountable as that term is defined for the purposes of the Australian Accounting Standards (AASB 1053). For example, the company does not issue equity or debt instruments that are traded in a public market. However, the company is accountable, in the ordinary sense of that term, to its donors and other stakeholders for the performance of its conservation activities.

The financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements adopted by the Australian Accounting Standards Board and the Australian Charities and Not-for-profits Commission Act 2012. These financial statements comply with Australian Accounting Standards – Reduced Disclosure Requirements. This is the first set of the Company's Financial Statements in which AASB 9 Financial Instruments have been applied. Significant changes to accounting policies are described in Note 3(m).

The financial statements were approved by the Directors on the 10<sup>th</sup> day of July 2019.

### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis, except for the following:

- financial instruments are measure at fair value through profit or loss and;
- assets held for sale are measured at the lower of their carrying amount and at fair value less costs to sell.

The methods used to measure fair values are discussed further in note 4.

### (c) Functional currency

These financial statements are presented in Australian dollars, which is the functional currency of the Company.

### (d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

- Note 4 Determination of fair values
- Note 13 Property, plant and equipment
- Note 19 Contingencies

### 3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements. Certain comparative amounts may have been reclassified to conform to the current year's presentation.



### (a) Financial instruments

### (i) Recognition and initial measurement

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or a financial liability is initially measured at fair value plus, for an item not fair value through the profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### (ii) Classification and subsequent measurement

On initial recognition, a financial asset is classified as measured at: amortised cost; Fair value through other comprehensive income (FVOCI) – debt investment; FVOCI – equity investment; or FVTPL.

A financial asset is measured at amortised costs if it meets both of the following conditions and is not designated as a FVTPL.

It is held within a business model whose objective is to hold assets to collect contractual cash flows; and Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amounts outstanding.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes it business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

Financial assets at FVTPL are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit and loss.

#### (b) Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances and call deposits with maturities of three months or less from acquisition date that are subject to insignificant risk of changes in fair value and are used by the company in the management of its short term commitments. Call or term deposits with a longer maturity at acquisition are classified as Other Financial Assets. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows

### (c) Property, plant and equipment Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour; any other costs directly attributable to bringing the asset to a working condition for its intended use; and the costs of dismantling and removing the items and restoring the site on which they are located. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.



Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised net within "other income" in profit or loss. When revalued assets are sold, the amounts included in the revaluation reserve are transferred to retained earnings

#### **Subsequent costs**

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

#### Leasehold land

Leasehold land represents payments made by the Company to acquire interests in pastoral leases. The Company considers its pastoral leases rights to be indefinite unless otherwise noted. Leasehold land is recorded at cost and is not depreciated unless the life of the right to the pastoral lease is considered to be fixed. In this case, the leasehold land is depreciated over the term of the lease on a straight-line basis.

#### **Depreciation**

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives, unless it is reasonably certain that the Company will obtain ownership by the end of the lease term. Land is not depreciated. Depreciation methods, useful lives and residual values are reassessed at the reporting date.

The estimated useful lives for the current and comparative periods are as follows:

Freehold Improvements 7 to 33 years
 Leasehold Improvements 5 to 33 years
 Plant and Equipment 3 to 20 years

### (d) Biological assets

### Livestock held for sale

Biological assets are valued at fair value less costs to sell, with any change therein recognised in profit or loss.

AWC has certain obligations under pastoral lease legislation in Western Australia, Queensland, New South Wales and Northern Territory. The costs of livestock kept on an Australian Wildlife Conservancy property to ensure compliance with such legislation is expensed as incurred. The reason for this policy is that such livestock is only held to ensure compliance with the pastoral lease legislation and so is regarded as akin to maintenance.

### (e) Leased assets

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases except for pastoral leases are operating leases and are not recognised on the Company's Statement of Financial Position. Annual payments incurred to maintain an interest in a pastoral lease is expensed as incurred.

### (f) Impairment

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

### **Financial assets**

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.



An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

All impairment losses are recognised in profit or loss. Any cumulative loss in respect of an available-for-sale financial asset recognised previously in equity is transferred to profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For available-for-sale financial assets that are equity securities, the reversal is recognised directly in equity to the extent of that previous revaluation, with any excess recognised through profit or loss.

#### **Non-financial assets**

The carrying amounts of the Company's non-financial assets (other than biological assets) are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised as profit or loss.

The recoverable amount of an asset is the greater of its value in use and its fair value (less costs to sell). Replacement cost is used to assess value in use.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### (g) Employee benefits

#### **Defined contribution superannuation funds**

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution superannuation funds are recognised as an expense in profit or loss when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

### Other long-term employee benefits

The Company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods plus related on costs; that benefit is discounted to determine its present value. Re measurements are recognised in profit or loss in the period in which they arise.

#### **Termination benefits**

Termination benefits are recognised as an expense when the Company is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date. Termination benefits for voluntary redundancies are recognised if the Company has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

#### **Short-term benefits**

Short-term employee benefits are expensed as the related service is provided. Liabilities recognised represent present obligations resulting from employees' services provided to reporting date and are calculated at undiscounted amounts based on remuneration wage and salary rates that the Company expects to pay as at reporting date including related on-costs, such as workers compensation insurance and payroll tax. Non-



accumulating benefits, such as sick leave or medical care, are expensed based on the net marginal cost to the Company as the benefits are taken by the employees.

#### (h) Revenue

### **Donations, gifts and government Grants**

Donations, gifts and government grants are recognised in the Income Statement when the Company obtains control of the contribution or the right to receive it and it is probable that the contribution will flow to the entity and the amount can be measured reliably. Income on donations received 'in kind' is recognised at the fair value of the donation. The fair value of donations received 'in kind' is established by an independent certified property valuer.

#### Sanctuary income

Sanctuary income is revenue originating from sanctuary based activities including education and visitor programs. Sanctuary income is recognised as it accrues.

#### Interest income

Interest revenue is recognised as it accrues.

#### (i) Finance income and expenses

Finance income comprises interest income on funds invested, dividend income, gains on the disposal of available-for-sale financial assets and changes in the fair value of financial assets at fair value that are recognised in profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised on the date that the Company's right to receive payment is established, which in the case of quoted securities is the ex-dividend date.

Finance expenses comprise interest expense on borrowings, unwinding of the discount on provisions, dividends on preference shares classified as liabilities, foreign currency losses, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognised on financial assets that are recognised in profit or loss. All borrowing costs are recognised in profit or loss using the effective interest method.

### (j) Income tax

The Company is exempt from income tax under Section 23(e) of the Income Tax Assessment Act.

### (k) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the balance sheet.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

### (I) New standards and interpretations not yet adopted

The following are a number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 March 2019, and have not been applied in preparing these financial statements.

### a) AASB 15 Revenue from Contracts with Customers

AASB 15 Revenue from Contracts with Customers contains a single model that applied to contracts with customers and two approaches to recognising revenue: at a point in time or over time. The model features a contract-based five step analysis of transactions to determine whether, how much and when revenue is recognised. AASB 15 will become mandatory for the Company's 28 February 2020 financial statements. Choice of retrospective application, or as of the application date using the "cumulative effect approach" is required.



### b) AASB 16 Leases

AASB 16 Leases was issued in February 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short term and low-value leases. The standard is mandatory for annual reporting periods beginning on or after 1 January 2019.

### c) AASB 1058 Income for Not-for-Profit Entities

AASB 1058 replaces the income recognition requirements relating to the private sector not-for-profit (NFP) entities previously reflected in AASB 1004 Contributions.

The Company is yet to assess the impact of these standards.

### (m) Change in accounting policies

The Company has applied AASB 9 Financial Instruments from 1 March 2018. AASB 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy and sell non-financial items. This standard replaces AASB 139 *Financial Instruments: recognition and Measurement.* 

AASB 9 contains three principal classification categories for financial assets: measured at amortised cost, FVOCI and FVTPL. The classification of financial assets under AASB 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. AASB 9 eliminates the previous AASB 139 categories of held to maturity, loans and receivables and available for sale. AASB 9 largely retains the existing requirements in AASB 139 for the classification and measurement of financial liabilities.

Whilst the new standard changes the classification categories for financial assets, there has been no significant effect on the Company's accounting policies as the assets were already at amortised cost or FVTPL.

As a result of the adoption of AASB 9, the Company adopted consequential amendments to AASB 101 Presentation of Financial Statements, which require impairment of financial assets to be presented in a separate line item in the statement of profit and loss and OCI. Previously any impairment of trade receivables were included in other expenses. Refer to Note 3(a) for the accounting policy on Financial Instruments.

The Company has adopted all other new standards effective for reporting periods on or before 1 March 2018, however these do not have a material effect on the Company's financial statements.

#### 4. Determination of fair values

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

### (a) Investments in equity securities

The fair value of financial assets at fair value through profit or loss is based on quoted market prices at the balance sheet date.

### 5. Revenue

Donations, gifts and sponsorship Government grants Sanctuary income Other revenue Total

| 2019       | 2018       |
|------------|------------|
| \$         | \$         |
| 12,939,784 | 15,290,649 |
| 855,865    | 1,395,964  |
| 3,817,157  | 4,078,518  |
| 5,060,881  | 4,583,063  |
| 22,673,687 | 25,348,194 |



### 6. Personnel expenses

Salaries & wages
Contributions to defined contribution superannuation funds
Increase in liability for long service leave
Increase in liability for annual leave
Workers' compensation insurance and fringe benefits tax
Staff recruitment, training and other

| 2019       | 2018       |
|------------|------------|
| \$         | \$         |
| 11,118,122 | 9,289,336  |
| 994,456    | 866,330    |
| 19,204     | 107,408    |
| 48,988     | 119,788    |
| 277,166    | 273,083    |
| 336,056    | 224,149    |
| 12,793,992 | 10,880,094 |

2019

2018

### 7. Related parties

### (a) Key management personnel compensation

The key management personnel compensation included in 'personnel expenses (see note 6) was \$1,415,693 for the year ended 28 February 2019 (2018: \$1,244,005).

The Non-Executive Directors of Australian Wildlife Conservancy are not remunerated.

### (b) Related parties transactions

The Company leases premises for its head office in Subiaco from the trustee for the Martin Copley Will Trust, an entity related to Sophie Chamberlain (Director). All dealings are in the ordinary course of business and on normal commercial terms and conditions through a third-party property manager. During the year ended 28 February 2019, the Company paid \$83,847 (2018: \$83,160) in rent on this property. There was no amount outstanding as at 28 February 2019 (2018: \$nil).

There were no other payments to directors.

From time to time, directors of the Company or their director-related entities may make donations to the Company (see note 20).

### 8. Finance income and expense

|   | \$        | \$        |
|---|-----------|-----------|
| Dividends and franking credits                      | 524,976   | 437,461   |
| Net gains (unrealised) on investments at fair value | (59,081)  | 965,887   |
| Interest income                                     | 754,466   | 772,841   |
| Financial income                                    | 1,220,361 | 2,176,189 |
|   |           |           |
| Interest expense and financial services fees        | (28,476)  | (38,283)  |
| Financial expenses                                  | (28,476)  | (38,283)  |
| Net financing income                                | 1,191,885 | 2,137,906 |



### 9. Cash and cash equivalents

|  | 2019      | 2018      |
|--|-----------|-----------|
| Current  | \$        | \$        |
| Bank balances  | 657,351   | 810,267   |
| Short term deposits                                  | 8,884,955 | 8,010,135 |
| Cash and cash equivalents in statement of cash flows | 9,542,306 | 8,820,402 |

As at 28 February 2019 the Company had term deposits invested ranging from 22 to 57 days (remaining) at interest rates between 1.98% and 2.70% (at 28 February 2018 deposits were invested for 15 to 83 days remaining at interest rates between 1.89% and 2.45%.) The Company also held funds in an "At Call" investment account attracting 0.50% interest (2018: 0.50%).

### 10. Other financial assets

|                                  | 2019       | 2018       |
|----------------------------------|------------|------------|
| Current                          | \$         | \$         |
| Term deposits (held to maturity) | 17,589,362 | 20,729,484 |
|                                  | 17,589,362 | 20,729,484 |

As at 28 February 2019 the Company had Other financial assets consisting of term deposits invested for periods ranging from 117 to 270 days at interest rates between 2.57% and 2.68% (at 28 February 2018 deposits were invested for 120 to 365 days at interest rates between 2.35% and 2.52%.).

2019

2010

### 11. Trade and other receivables

|                   | 2019      | 2016      |
|-------------------|-----------|-----------|
| Current           | \$        | \$        |
| Trade receivables | 1,521,916 | 587,475   |
| Other receivables | 445,156   | 778,283   |
| Prepayments       | 275,617   | 190,737   |
|                   | 2,242,689 | 1,556,495 |

### 12. Other investments

|                           | 2019       | 2018      |
|---------------------------|------------|-----------|
| Non-Current               | \$         | \$        |
| Investments at fair value | 10,095,204 | 9,662,216 |
|                           | 10,095,204 | 9,662,216 |

The above investments have been measured based on:

• Level 2: inputs other than quoted prices that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).



### 13. Property, plant and equipment

|                                | Freehold<br>Land &<br>Improve-<br>ments | Leasehold<br>Land &<br>Improve-<br>ments | Plant<br>&<br>Equipment | Under<br>Construc-<br>tion | Total      |
|--------------------------------|---|--|-------------------------|----------------------------|------------|
| Cost or deemed cost            |   |  |                         |                            |            |
| Balance at 1 March 2017        | 12,969,272                              | 28,228,029                               | 23,702,683              | 1,336,953                  | 66,236,937 |
| Acquisitions / Donations       | 550,957                                 | -  | 4,529,283               | 2,291,445                  | 7,371,685  |
| Disposals                      | -                                       | -  | (814,251)               | -                          | (814,251)  |
| Transfers                      |   | -  | 1,336,953               | (1,336,953)                | -          |
| Balance at 28 February 2018    | 13,520,229                              | 28,228,029                               | 28,754,668              | 2,291,445                  | 72,794,371 |
|                                |   |  |                         |                            |            |
| Balance at 1 March 2018        | 13,520,229                              | 28,228,029                               | 28,754,668              | 2,291,445                  | 72,794,371 |
| Acquisitions / Donations       | -                                       | -  | 4,169,665               | 517,554                    | 4,687,219  |
| Disposals                      | (426,880)                               | -  | (60,704)                | -                          | (487,584)  |
| Transfers                      |   | -  | 2,235,349               | (2,235,349)                | -          |
| Balance at 28 February 2019    | 13,093,349                              | 28,228,029                               | 35,098,978              | 573,650                    | 76,994,006 |
| Depreciation and impairment Lo | osses<br>960,248                        | 1,439,123                                | 10,488,987              | _                          | 12,888,358 |
| Depreciation charge            | 59,985                                  | 2,137                                    | 1,619,134               | _                          | 1,681,256  |
| Amortisation                   | -                                       | 54,694                                   | -                       | _                          | 54,694     |
| Disposals                      | _                                       | -  | (697,927)               | _                          | (697,927)  |
| Balance at 28 February 2018    | 1,020,233                               | 1,495,954                                | 11,410,194              |                            | 13,926,381 |
| ,                              |   |  |                         |                            |            |
| Balance at 1 March 2018        | 1,020,233                               | 1,495,954                                | 11,410,194              | -                          | 13,926,381 |
| Depreciation charge            | 53,684                                  | 2,137                                    | 2,058,848               | -                          | 2,114,669  |
| Amortisation                   | -                                       | 54,694                                   | -                       | -                          | 54,694     |
| Disposals                      | (15,364)                                |  | (56,169)                | -                          | (71,533)   |
| Balance at 28 February 2019    | 1,058,553                               | 1,552,785                                | 13,412,873              | -                          | 16,024,211 |
| Carrying amounts               |   |  |                         |                            |            |
| At 1 March 2017                | 12,009,024                              | 26,788,906                               | 13,213,696              | 1,336,953                  | 53,348,579 |
| At 28 February 2018            | 12,499,996                              | 26,732,075                               | 17,344,474              | 2,291,445                  | 58,867,990 |
| At 28 February 2019            | 12,034,797                              | 26,675,244                               | 21,686,104              | 573,650                    | 60,969,795 |



### 14. Trade and other payables

|                  | 2019      | 2010      |
|------------------|-----------|-----------|
| Current          | \$        | \$        |
| Trade payables   | 407,346   | 647,971   |
| Other payables   | 809       | 493,353   |
| Unearned revenue | 909,782   | 340,741   |
|                  | 1,317,937 | 1,482,065 |

### 15. Employee benefits

|   | 2019      | 2018      |
|---|-----------|-----------|
| Current                                     | \$        | \$        |
| Liability for annual Leave                  | 818,800   | 772,562   |
| Salary                                      | 34,244    | 17,910    |
| Superannuation contributions                | 150,447   | 135,119   |
|   | 1,003,491 | 925,591   |
| Non-current                                 |           |           |
| Liability for long-service leave (pro-rata) | 477,274   | 458,070   |
|   | 477,274   | 458,070   |
|   |           |           |
| Total employee benefits                     | 1,480,765 | 1,383,661 |

### **Defined contribution plans**

The Company makes superannuation contributions to defined contribution plans. The amount recognised as an expense was \$994,456 for the year ended 28 February 2019 (2018: \$866,330).

### 16. Capital and reserves

Reconciliation of movement in capital and reserves

|   | Accumulated<br>Funds    | Total<br>Equity         |
|---|-------------------------|-------------------------|
| Balance at 1 March 2017 Total comprehensive Income        | 89,628,552<br>7,142,309 | 89,628,552<br>7,142,309 |
| Balance at 28 February 2018                               | 96,770,861              | 96,770,861              |
| Balance at 1 March 2018                                   | 96,770,861              | 96,770,861              |
| Total comprehensive Income<br>Balance at 28 February 2019 | 869,793<br>97,640,654   | 869,793<br>97,640,654   |

Australian Wildlife Conservancy is a not-for-profit, charitable organisation limited by guarantee and hence has no issued share capital. Each of the eleven members has guaranteed an amount of \$50.



### 17. Reconciliation of cash flows from operating activities

|   | 2019<br>\$ | 2018<br>\$            |
|---|------------|-----------------------|
| Surplus for the period                                    | 869,793    | <b>ب</b><br>7,142,309 |
| Adjustments for:  | 303,733    | 7,112,000             |
| Depreciation and amortisation                             | 2,169,363  | 1,735,950             |
| Non cash donations received                               | -          | (550,000)             |
| Change in fair value of financial assets                  | 59,081     | (965,887)             |
| Interest received   | (754,466)  | (772,841)             |
| Dividends received  | - 1        | (406,516)             |
| Value of cattle sold                                      | -          | (966,890)             |
| Loss on disposal or sale of property, plant and equipment | 125,848    | 26,704                |
|   |            |                       |
| Operating profit before changes in working capital        | 2,469,619  | 5,242,829             |
|   |            |                       |
| Adjustments for changes in:                               |            |                       |
| Trade and other receivables                               | (719,477)  | 1,219,920             |
| Trade and other payables                                  | (648,287)  | 677,865               |
| Employee benefits   | 97,104     | 235,042               |
| Net cash from operating activities                        | 1,198,959  | 7,375,656             |

### 18. Commitments for expenditure

### (a) Operating leases

Leases as lessee

At 28 February 2019, the future minimum lease payments under non-cancellable operating lease rentals are payable as follows:

|  | 2019      | 2018      |
|--|-----------|-----------|
|  | \$        | \$        |
| Less than one year                       | 164,653   | 155,455   |
| Between one and five years               | 284,431   | 362,514   |
| More than five and less than fifty years | 1,822,024 | 1,877,237 |
|  | 2,271,108 | 2,395,206 |

The Company leases office premises, equipment and property at Tableland and Charnley River-Artesian Range under operating leases.

During the year ended 28 February 2019 \$193,535 (2018: \$169,934) was recognised as an expense in the income statement in respect of operating leases.



### (b) Other commitments

Other commitments are expenditure to maintain the right to pastoral leases and collaboration agreements. The pastoral leases typically run for a period of between 10 and 99 years, with an option to renew the lease after that date at which time some terms are renegotiated or altered. Two of AWC's pastoral leases are perpetual and have no termination date. Collaboration agreements are where AWC and a third party have entered into an arrangement to manage and conserve an area of land. Commitments beyond 50 years are not included in this disclosure.

Less than one year
Between one and five years
More than five and less than fifty years

| 2019       | 2018      |
|------------|-----------|
| \$         | \$        |
| 1,205,459  | 95,459    |
| 7,114,909  | 465,486   |
| 7,336,514  | 2,545,936 |
| 15,656,882 | 3,106,881 |

### 19. Contingencies

Under the terms of the grant agreements between Department of the Environment & Heritage and the Australian Wildlife Conservancy, the Company must seek to:

- Protect the land held at Brooklyn Pastoral Holding for 99 years, with a minimum investment of \$750,000 over 5 years from the date of the agreement.
- Protect the land held at Scotia Sanctuary, Newhaven, Mornington, Marion Downs, Kalamurina, Wongalara, Taravale Station, Mt Zero and Pungalina for 99 years under voluntary conservation agreements.

The directors are of the opinion that provisions are not required in respect of these matters. The minimum investment at Brooklyn has already been exceeded.

### 20. Economic dependency

Approximately 18% (2018: 14%) of the Company's donations are from its directors and officers or director-related entities.

### 21. Subsequent events

There has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in future financial years.

### 22. Auditors' remuneration

Audit and review of financial statements Total paid to KPMG

| 2018   |
|--------|
| \$     |
| 33,486 |
| 33,486 |
|        |



### **Directors' declaration**

In the opinion of the directors of Australian Wildlife Conservancy ('the Company'):

- (a) the Company is not publically accountable as that term is defined for the purposes of the Australian Accounting Standards (AASB 1053).
- (b) the financial statements and notes, set out on pages 9 to 25, are in accordance with the Australian Charities and Not-for-profits Commission Act 2012, including:
  - (i) giving a true and fair view of the Company's financial position as at 28 February 2019 and of its performance, for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards Reduced Disclosure Requirements and the Australian Charities and Not-for-profit Commission Regulations 2013.
- (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

Graeme Morgan Director

Ross Ledger Director

R. E. Tuch

Dated at Perth this 10<sup>th</sup> day of July 2019.



# Independent audit report to the members of Australian Wildlife Conservancy



### Independent Auditor's Report

### To the members of Australian Wildlife Conservancy

### Opinion

We have audited the *Financial Report*, of Australian Wildlife Conservancy (the Company).

In our opinion the accompanying Financial Report of the Company is in accordance with Division 60 of the Australian Charities and Not-for-profits Commission (ACNC) Act 2012, including:

- giving a true and fair view of the Company's financial position as at 28 February 2019, and of its financial performance and its cash flows for the year ended on that date; and
- Complying with Australian Accounting Standards – Reduced Disclosure Requirements and Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013.

#### The Financial Report comprises:

- Statement of financial position as at 28 February 2019.
- Statement of profit or loss and other comprehensive income, Statement of changes in equity, and Statement of cash flows for the year then ended.
- Notes including a summary of significant accounting policies.
- iv. Directors' declaration of the Company.

### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the Financial Report section of our report.

We are independent of the Company in accordance with the auditor independence requirements of the ACNC Act 2012 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with the Code.



# Independent audit report to the members of Australian Wildlife Conservancy



#### Other information

Other Information is financial and non-financial information in Australian Wildlife Conservancy's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. The Directors are responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly the auditor does not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

### Responsibilities of the Directors for the Financial Report

The Directors are responsible for:

- Preparing the Financial Report that gives a true and fair view in accordance with Australian Accounting Standards - Reduced Disclosures Requirements and the ACNC.
- Implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.
- iii. Assessing the Company's ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit.



# Independent audit report to the members of Australian Wildlife Conservancy



#### We also:

- i. Identify and assess the risks of material misstatement of the Financial Report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the Audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the registered Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- iv. Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the registered Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our Auditor's Report to the related disclosures in the Financial Report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's Report. However, future events or conditions may cause the registered Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Financial Report, including the disclosures, and whether the Financial Report represents the underlying transactions and events in a manner that achieves fair presentation.

KPMG

Matthew Beevers

Partner

Perth

10 July 2019



### **Declaration under the Charitable Fundraising Act 1991 (NSW**

I, Ross Ledger, being a Director of Australian Wildlife Conservancy, declare that the company is the holder of an authority under the Charitable Fundraising Act 1991 (NSW), registration number CFN 18200. All net surpluses obtained from fundraising appeals during the year ended 28 February 2019 were applied to conservation services, scientific research, visitor education programs and their administration.

I further declare that in my opinion:

- the accounts give a true and fair view of the state of affairs of all the income and expenditure of the organisation with respect to fundraising appeals;
- the balance sheet gives a true and fair view of the state of affairs with respect to fundraising appeals conducted by the organisation;
- the provisions of the Act, the regulations under the Act and the conditions attached to the fundraising authority have been complied with by the organisation; and
- the internal controls exercised by the organisation are appropriate and effective in accounting for all income received and applied by the organisation from any of its fundraising appeals.

### Forms of appeals

The forms of fundraising appeals conducted in NSW during the year ended 28 February 2019 were:

- organised functions for supporters by invitation only;
- applications to philanthropic foundations;
- contact with AWC supporters by telephone and in person; and
- donations via workplace 'giving' programs.

### **Comparative figures and ratios**

The following percentages and ratios are provided for comparative purposes:

- Total costs of fundraising as a percentage (ratio) of gross income from fundraising was 10.9% (\$ 1.50m: \$ 13.79m).
- Net surplus from fundraising as a percentage (ratio) of gross income from fundraising was 89.1% (\$ 12.29m : \$ 13.79m).
- iii. Total cost of nature conservation services (including capital expenditure) as a percentage (ratio) of total expenditure was 103.8% (\$ 26.43m : \$ 25.47m).
- Total cost of nature conservation services (including capital expenditure) as a percentage (ratio) of total income was 110.7% (\$ 23.89m: \$ 27.52m).

### Information on traders

R. E. Tuch

No appeals were conducted using the services of traders.

Ross Ledger Director